

Stop Letting Hardware Failures Destroy Your SLAs and Margins

Standardize fleets, reduce ticket volume, and deploy enterprise-grade hardware at 30–70% lower cost, without risking uptime.

ESTABLISHED SCALE & QUALITY

- **35-Year Legacy:** Managing hardware for regulated industries since 1991.
- **Massive Infrastructure:** 55,000 sq. ft. facility optimized for enterprise-scale EDU rollouts.
- **32-Point Testing:** A technical stress test, not a checklist. 100% OEM spec compliance guaranteed.
- **Security:** NAID-standard data sanitization and serialized Certificates of Destruction.

The Bottom Line

SLA "Red Zones": Stop wasting billable technician hours unboxing gear. We image and kit your hardware in our warehouse before it ever ships.

Margin Compression: When you buy new through OEM, lead times and price hikes eat your margins. PCL cuts hardware CapEx by 30–70%, allowing you to preserve recurring revenue and compete on price without sacrificing quality.

Technician Labor: Every minute your team spends imaging or "nursing along" mixed, aging fleets is a minute you lose money. We provide matching, standardized SKUs that simplify RMM management and reduce help desk tickets by up to 25%

Compliance Exposure: Security audits shouldn't be a logistical nightmare. We automate client refreshes with certified, serialized data destruction that meets tightening cybersecurity insurance mandates

Custom MSP Solutions

- **Advanced Replacements:** Zero Downtime support. We dispatch pre-imaged replacements immediately when a failure is reported.
- **Plug & Play Kitting:** Units arrive custom imaged, requiring zero initial IT labor for set up
- **One Stop Ecosystem:** Single source procurement for workstations, networking, telecom, and print

Impact Metrics

30 - 70% Savings

Immediate reduction in hardware budget compared to MSRP.

< 2% Defective Rate

Reliability that is on par with many new-equipment standards.

1-Year Warranty

Enterprise level protection on all certified units.

Next Step: 15-Minute Consultation

Request a customized cost-reduction plan and project-specific roadmap.